

VENDOR INFORMATION PUBLICATION



www.alabamapublichealth.gov/WIC

A Message from the WIC Vendor Management Branch

Dear Authorized WIC Vendors.

Fiscal Year (FY) 2020 has had its challenges with the ongoing COVID-19 pandemic. We appreciate your efforts and concerns in accommodating our Women, Infants, and Children (WIC) participants. We have addressed many questions and concerns received from you. This has helped us better understand your needs while assisting you in meeting the needs of our participants.

Since the last VIP Training Newsletter, we have completely transitioned from the WIC paper food instruments to the eWIC card. The eWIC card has been beneficial not only to our participants but to you as a WIC Vendor. Many violations that vendors were receiving prior to eWIC are no longer applicable. However, we continue to see violations that can be avoided with proper training. A training video is available on our website and on YouTube. We can also provide refresher training and/or additional training material upon request. The Vendor Team is committed to educating and training you in any area deemed necessary.

We are also excited to announce that we have had some changes to our team. Allison Hatchett became our new WIC Program Director in May 2020. Ashley Johnson was promoted to the Vendor Management Branch Director in December 2019. Finally, Pamala Pace joined us as the Vendor Services Administrator in July 2020.

We are all here to assure your success as a WIC vendor. In turn, we hope you will provide a wonderful customer-centric shopping experience to your WIC customers. Thank you for being a valued part of the WIC Program.

The WIC Vendor Management Branch Team

The WIC Program

WIC is a special Supplemental Nutrition Program funded by the United States Department of Agriculture. The mission of the WIC Program is to improve the health and nutritional status of women, infants, and children during critical times of growth and development. Authorized WIC vendors provide participants access to WIC approved foods to promote good nutrition as prescribed by a health professional.

eWIC...Benefits Evaluator

As you may have noticed, the food benefit balance on the eWIC card serves as the determining factor for all WIC purchases. The eWIC card will only permit the participant to purchase available food benefits. Cashiers should scan the food items presented for purchase to determine whether the food items are WIC approved or available to the participant.



Alabama WIC Approved Foods

Foods offered through the WIC Program provide a good source of nutrients to women, infants, and children participating in the program. These foods include milk, yogurt, eggs, cheese, fruit juice, fortified cereals, peanut butter, canned and dried beans/peas, whole grain bread/pasta, brown rice, fresh fruits and vegetables. For a complete detailed list of the Alabama WIC approved foods, please refer to the WIC Approved Foods Brochure and the Alabama WIC Program Vendor Procedure Handbook. These resources can also be found on our website at https://www.alabamapublichealth.gov/WIC.

It is recommended that a WIC Approved Foods Brochure be placed at each register as a helpful tool in assisting cashiers with WIC transactions. These brochures are available free of charge by contacting the State WIC Office.

Important Alabama WIC Approved Food Package Updates

The State WIC Office will be mailing out change sheets on the food package updates for each register in your store. Please see the detailed list of changes to WIC approved cereals.

CEREAL:

Adding Post Great Grains Crunchy Pecan (16 and 19 oz.).

WHOLE GRAINS:

Adding the option of purchasing 16 oz. packages of Whole Wheat or Whole Grain Pasta.
 Any shape. Any brand. No organic.

MILK/YOGURT:

- Adding 1% or Fat Free (Skim) Chocolate Milk gallon and half gallons.
 Must be specified on shopping list or benefit balance.
- Adding 16 oz. (1 lb.) -- 8 count 2 oz. tubes Yoplait Gogurt or Simply Gogurt.
- Adding ONLY Whole Milk Quarts as a substitute for whole milk yogurt.
- Adding 25.6 oz. dry powdered milk containers.

CHEESE:

- Adding Provolone, Muenster and Combination cheeses to approved types.
- Adding 8 oz. cheeses in block, sliced, string or shredded forms.

CANNED PEAS/BEANS:

 Adding the option of purchasing any brand of 15-16 oz. cans of mature legumes, such as: Blackeye Peas, Black, Pinto, Garbanzo, Red, Navy, White, Great Northern, Lima, Butter and Kidney Beans.

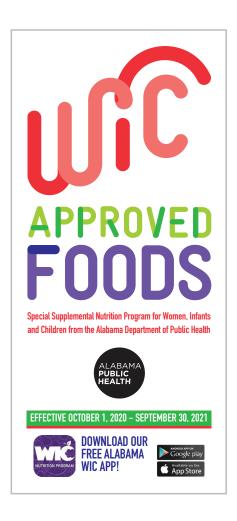
Not Allowed: Vegetables, Added seasonings, fats, meats, oils or sauces, Organic and Creamed style.

Examples: Green Beans, Sweet Peas, Baked Beans and Chili Beans.

4 cans = 1 container on the shopping list or benefit balance.

JUICES:

- Adding Welch's 64 oz. Grape with Calcium, White Grape Peach and Super Berry.
- Adding Ocean Spray 64 oz. Cranberry and cranberry flavored blends.
- Adding ANY BRAND of 48 or 64 oz. 100% Juice in the following flavors:
 Orange, Grapefruit, Apple, Grape, White Grape, Pineapple, Cranberry.
 All Juices must be 100% Juice and must have Minimum 72 mg (80%) of Vitamin C per 8 fl oz OR 120% Vitamin C (when mg are not listed on the label).





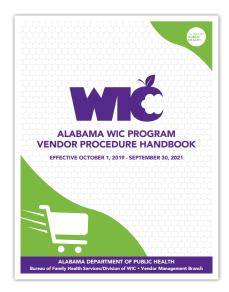


Food Package Reminder

Ensure, Pediasure, Glucerna, and Boost are all WIC approved. The type and amount will be specified on the participants shopping list and should be filled accordingly. Note: These come in 6-packs and must be divisible by six. If available benefits are not divisible by six, please ask the participant to return to their WIC clinic to verify the amount or ask for the additional cans.

Know the Minimum Stock Requirements!

As part of the authorization process to become a vendor in the Alabama WIC Program, a vendor must meet the criteria for participation which includes having the minimum stock. Once authorized, your store must continue to maintain the minimum stock. This permits multiple participants to come into your store on the same day and purchase all items available on their eWIC card without depleting your stock. The minimum stock requirements are based on your store's assigned peer group of your store. Vendors are placed in peer groups based on store type and number of cash registers. For a complete list of peer groups and descriptions and a detailed listing of the Alabama WIC Program minimum stock requirements, refer to the Alabama WIC Program Vendor Procedure Handbook pages 18 and 30–33.



Do You Purchase Your Infant Formula from an Approved Source?

All Alabama authorized WIC vendors and those applying to be an Alabama authorized WIC vendor <u>must</u> purchase infant formula from approved sources. You can access the Alabama WIC approved formula supplier list electronically on our website https://www.alabamapublichealth.gov/WIC. Select "Vendor Management" from the menu on the left, then "Authorized WIC Vendor Information" which is under the "Already an Authorized Alabama WIC Vendor" heading. The list is located under the heading "Alabama WIC Vendor Publications"

eWIC Application Process

- The Vendor application is received and reviewed for accuracy and completion.
- 2. The information from the completed application will be entered into our Management Information System.
- 3. The application file is then given to a Special Investigator to schedule a pre-authorization site visit.
- 4. The pre-authorization visit is scheduled contingent on the Special Investigators schedules. (vendors will not be notified of date of visit)
- 5. If the vendor passes the pre-authorization site visit, non-corporate vendors will be sent a pre-approval letter with two blank vendor contracts and a request for an E-Verify Memorandum of Understanding (MOU). Corporate vendors will only be requested to provide an updated E-Verify MOU adding the new store. The vendor contract for the corporation should already be on file.
- Non-corporate vendors should mail back both contracts signed, along with the MOU. Corporate vendors should send an updated MOU.
- Once all documents are received, <u>training</u> will be scheduled by the local WIC clinic.
- After the completion of training, the vendor will be assigned and notified of their vendor number. The <u>Level III Certification</u> of the cash registers will be scheduled.
- Immediately following a successful Level III Certification, the vendor <u>can accept WIC</u>.

SI DEPARTMENT OF THE PROPERTY			ENT OF PUBLIC R APPLICATION		ı
Return Completed	Applications to:		FOR	WIC USE C	
Alabama Departmer	et of Dublic Hoalth		Reviewed	Date	Initial
Bureau of Family He	alth Services		Reviewed		
WIC Division, Suite	1300		Store Inspection		
The RSA Tower P. O. Box 303017			Store Type		
Montgomery, AL 36	130-3017		% of Staple Foods		
			Hardship (circle)		/NO
	oplication must be completed applications		store owned, include		
	STORE	INFORM.	ATION		
1. Store Name:					
2. Physical Location	of Store:				
City:	State:	Zip:		County	:
3. Mailing Address	(if different from physical lo	ocation):			
City:	State:	Zip:			
4. Store Area Code	and Phone Number:				
	LICENSII	NG INFOR	MATION		
5. Federal Tax Iden	tification Number:				
SNAP Authorizat	ion Number:		_		
Alabama Depart	ment of Public Health Food P	ermit Numb	er:		_
	OWNERS	HIP INFOR	RMATION		
The Name of the Corporati	ructure of this business from the Corporation or LLC Must be In on Name: [(Sole Proprietorship)	ncluded or ti	he Application will not		
	iability Company (LLC) Name	:			
□ Partnersh	nip				
	ADPH WIC	Page 1 c Vendor Appli	of 6 cation (Rev. 10/19)		

Do You Know if Your Store is Violating the Vendor Sanction Schedule?

It is very important to be familiar with the vendor sanction schedule to ensure your store is in compliance. Program violations are separated into categories by the seriousness of the violation. Refer to the Alabama WIC Program Vendor Procedure Handbook pages 28-29 or your WIC vendor contract for a complete list of violations.

Providing Incentive Items is Strictly Prohibited

The Alabama WIC Program prohibits the use of incentives to entice WIC participants to shop at a particular store. Vendors who use advertisements to solicit the business of WIC participants, and/or offer incentives or delivery services will be subject to contract termination.

Incentives are defined as any item, service or gimmick used to solicit the patronage of a WIC participant. Incentives include free or complimentary gifts such as but not limited to diapers, free deli meals, other services, etc. offered exclusively to WIC participants.

WIC Program Fraud or Abuse... What Should You Do?

If you suspect a WIC customer or another vendor is abusing the Alabama WIC Program, contact the State WIC Office at 1-888-942-4673. We take all complaints about program abuse seriously. Investigations are conducted on all complaints received.

The Chronicles of Lactose-Free/Reduced Milk

Lactose-free or lactose reduced milk is allowed even though it is not specified on the participant's food list. The WIC customer must get lactose-free or lactose-reduced milk specific to the milk (whole, 1%, or fat-free) issued on their eWIC card.



Warning # <u>0000</u>

Alabama Department of Public Health OFFICIAL NOTICE OF WARNING CONTRACT VIOLATION(S) / SANCTION(S)

Vendor:	Ve	endor #:
Address:	City:	State:
You are hereby notified that	you are in violation of the fol	lowing:
Category I		
(Sec. 5) Failure to provide 6	mployee training on WIC pro	cedures.
Category III		
(Sec. 1) Failure to properly	process food instruments or	cash value vouchers
(Sec. 3) Failure to mark the	price of a WIC-approved foo	d on the shelf or item.
(Sec. 4) Stocking WIC-appr	oved food outside of the mar	nufacturer's date.
Other Violation(s) / Sanction	on(s):	
	(-)-	
first offense. If the same violated applicable sanctions will	r Contract a warning is given for ion(s) are noted again, you will be imposed. Please refer to the Contract for additional informate at (334) 206-5673.	be assessed a monetary fine Sanction Schedule, Attachm
Received by:		Date:
WIC Representative:		Date:

WIC Program Integrity

To maintain the integrity of the Alabama WIC Program, routine monitoring visits and undercover buys are conducted at authorized vendors across the state. These are used to detect noncompliance and fraud. For FY 2020, warnings have been issued for failure to maintain the minimum stock at all times (prior to COVID-19), missing training acknowledgment forms, expired food items, and failure to properly map fresh fruits/vegetables. Should you have any questions, please consult your WIC vendor guidelines and Alabama WIC Program Vendor Procedure Handbook or call (334) 206-5673.



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Check List for Routine Monitoring Visits



As a currently authorized WIC vendor, you are subject to a routine monitoring visit at any time. A routine monitoring

visit is an overt, onsite monitoring visit in which a program representative identifies himself/herself. In order to be prepared, please keep the information below in an easily accessible place because it will be requested during the monitoring visit. Failure to provide any of these will result in the applicable sanction.

- Alabama WIC Program Vendor Procedure Handbook.
- Vendor Information Publication (VIP) eNewsletter.
- Documentation/Invoices showing you are receiving infant formula only from approved sources on the list provided by the State WIC Office.
- A Valid Food Permit.
- Documentation on employee WIC training (Training Acknowledgement Form).



Alabama WIC Vendor Training Acknowledgement

To avoid contract violation and a fine, a copy of this document MUST be made available to State WIC Staff during a visit to the store.

Store Name:	WI	WIC Vendor Number		
Physical Address:				
City	ST	ZIP		
Frainer Name:				
Fitle:				
		they have been trained on and ma WIC Program. A signature is		
Date of Training	Employee's	Signature		



Reminders For The Upcoming 2021 Renewal Year

- During contract renewal year, the Alabama WIC Program does not process applications from June 1 through September 30.
- Renewal applications will be mailed out by April 2021.
- All Vendor training will be conducted in person at the local WIC training site.
- Training will be conducted August and September 2021.
- Renewal contracts will also be mailed out to vendors mid-2021 and must be submitted before September 30.



ALABAMA WIC PROGRAM

PRICE INCREASE REQUEST FORM

I am notifying the State WIC Office that the vendor listed below has had a <u>price increase of</u> <u>more than 10 cents</u> for the following WIC approved food item(s):

WIC Food Item	Size	Current Survey Price	New Survey Price

STORE INFORMATION				
Store Name:	Vendor Number:			
Street Address:				
City:	State:		Zip:	
Vendor Representative (Print):				
Representative Title (Print):				
Signature:			Date:	
Contact Telephone Number:				

The State WIC Office will not accept prices that exceed the current price maximum You will be notified if your prices exceed the current price maximum.

Mail or fax completed form to:

Debbie Free ADPH – WIC Division P.O. Box 303017 Montgomery, AL 36130-3017 Fax: (334) 206-2914

Submit form to the State WIC Office at least five (5) days prior to new price effective date.

DO NOT WRITE BELOW THIS LINE

STATE WIC OFFICE USE ONLY

Date Received: ----- / ----- / -----

When the price on a product increases more than ten cents from the price submitted on the latest WIC Semiannual Vendor Price Survey, the increase should be reported. Price increases must be reported on the Price Increase Request Form which is available on our website https://www.alabamapublichealth.gov/WIC.



The Training Acknowledgement Form should be signed by all employees yearly after watching the training video and/or reading the VIP training edition. In addition, all new employees should watch the training video and sign and date the form.

What do you do if... Your Store Closes, is Sold, Business Structure Changes??

The State WIC Office must be notified in writing no less than 15 days prior to any changes in information to include, but not limited to, change in name of store, ownership, management, business structure, or closing. The effective date must be specified in the letter. In addition, the State WIC Office must be notified 15 days prior to the store being sold. A vendor contract is not transferable from one owner to another.

See page 18 of your Alabama WIC Program Vendor Procedure Handbook or your Alabama WIC Vendor Contract for additional information.



Alabama WIC Approved Food

Proper placement of WIC shelf labels can make the WIC customer's shopping experience easier. Be mindful when placing the shelf labels and ensure that labels are under WIC approved foods only.

Need Supplies? Have Questions? Contact Us.

If you are in need of shelf labels, Alabama WIC Program Vendor Procedure Handbooks, WIC Approved Foods Brochures, or window clings, call the State WIC Office to request these items at no cost to you. In addition, if you have questions or concerns that you cannot find an answer to in your Alabama WIC Program vendor resources, you may contact the State WIC Office by phone 1-888-942-4673 or by fax (334) 206-2914.



CHECK OUT THE ALABAMA WIC APP!

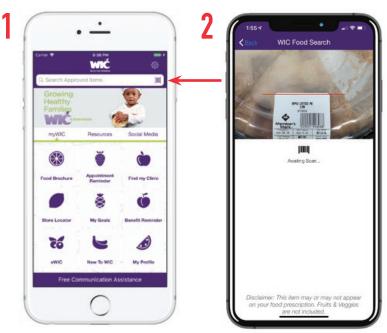
Access the WIC Approved
Foods Brochure and stay
connected with social media
posts and current
WIC news.

You Can Submit UPC Codes Via The Alabama WIC App

Follow these simple instructions:

Download the WIC App from your phones App Store.

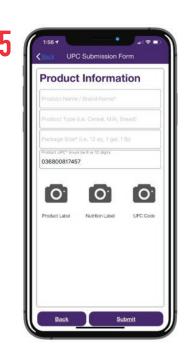
From the home page you can search to see if an item is Alabama WIC approved by using the Search Bar. From the Search Bar you can scan the UPC or search by product name or category to see if the item is in Alabama's Approved Product List (APL) file.



#1. Click in Box to Scan



#4. On the Vendor Information screen, you will enter your vendor information. You will need your store's 5-digit Alabama WIC Vendor number. NOTE: Enable the Remember Me function so that you will only have to enter your Vendor Information on your initial submission.



1:55

Q. 0229091406988 Cancel

Show Category Filters
Cancel

Cancel

Cancel

Show Category Filters
Cancel

Cancel

Cancel

Cancel

Cancel

#3. X- Item not in the APL - Simply select the "Submit for Review" Button and Follow the instructions only if you believe it's a WIC approved item. Do not submit fresh fruits and vegetables. The UPC must be mapped or linked by the store. Visit: https://www.alabamapublichealth.gov/wic/ewic-vendors.html

#5. You will then complete the <u>UPC Submission Form</u> by entering the product information and submitting photos as indicated on the Submission Form. You must submit the images of the front label, the nutrition label, and the UPC. NOTE: These images do not remain in your device's photo gallery. They are just used for the app submission.

Alabama WIC Program UPC Submission Process

If you have items that are not scanning that you believe are WIC eligible based on the current Alabama WIC Foods Brochure, submit these items for consideration. Complete the Alabama UPC Submission Form and email: alwicupc@adph.state.al.us or submit foods through the Alabama WIC app. The form must be completed in its entirety for the submission to be considered. Submissions are not a guarantee of placement on the Alabama APL. Visit https://www.alabamapublichealth.gov/wic/ewic-vendors.html & click on the Alabama UPC Submission Form Under Alabama WIC Program UPC Submission Process.

Alabama UPC Submission Form

	mission complete the following ed by * are required.	g form. For each	submission a sepa	arate form is required.
Store Name	/ Manufacturer*		Alabama WIC	Vendor Number
Contact Nam	ne *		Contact Phone	Number*
Contact E-m	ail Address*			
		em Descrip		
	C	Only one item per for	n	
Product Name	e / Brand Name*	Produ	ct Type (i.e. Cere	eal, Milk, Bread)
			The amplitude William Art. and and	
Package Size*	(i.e.12 oz,1 gal, 1 lb)	Produ	ct UPC* (must be	e 8 or 12 digits)
Required a	attachments include i	mages of :		
1. Product lab	el (front of package)			
2. Nutrition lab	pel (must include nutrition facts	and ingredients)	į	
3. UPC Code				
E-mail the com	apleted form and the required a	attachments to: a	lwicupc@adph.sta	ite.al.us
	1			
	F	or State Use Onl	y	
Date	Approved Denied	Denied Re	ason	Authorized WIC Staff

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This institution is an equal opportunity provider.