

## County Health Department State-purchased Vaccine Review

**Satellite Conference and Live Webcast  
Friday, January 27, 2017  
2:00 – 3:00 p.m. Central Time**

Produced by the Alabama Department of Public Health  
Distance Learning and Telehealth Division

## Faculty

**Cindy Lesinger  
Director  
Immunization Division  
Alabama Department of Public Health**

## Objectives

- Describe the purpose of moving state-purchased vaccine to county health departments (CHDs)
- Review Document Library documents

## How Did We Get Here?

- From 2010-2016, CHD administered vaccines have gone down 49%

	2010	2011	2012	2013	2014	2015	2016	Total
Statewide	907,057	1,257,740	1,623,497	1,749,114	1,733,590	1,816,209	1,910,175	11,077,432
CHDs	256,110	206,341	196,967	213,272	186,347	166,427	144,274	1,367,724
Percent	27%	16%	12%	12%	11%	9%	7%	12%

- State-funded vaccine wasted vaccine \$324,671 from 2014-2016
- The way it is has always been done is not working
- Time to move the vaccine ordering to CHDs, which allows flexibility and meet demand
- Opportunity to expand later

## How Will Move Benefit CHDs?

- Receive all reimbursement for vaccines
- From 2013-2015, IMM billed BC/BS

– Results:

\$2.4 mil	collected
\$1.2 mil	administered
\$1.2 mil	net gain

- Tailor CHD's immunization program to specific current demand
- Grow a vaccine caseload based upon community needs

## Is Move Financially Supported?

- Each CHD received a full year of funds to purchase vaccines based on previous year's administration
- Each public health area (PHA) received two years of funds (\$125,000) PHA to support CHD immunization program
- Each CHD must set up their own accounts and begin ordering

### Why Close the Vaccine Distribution Center?

- Save State Funds on:
  - Staff
  - Equipment
  - Shipping
  - Supplies
  - Maintenance
  - Wasted vaccine

### What Vaccine is Left at VDC?

Vaccine Type	Lot #	Exp. Date	Doses
Daptacel	C4780AA	1/23/2017	400
Rotarix	A41CR55/A	9/5/2017	40
Engerix-B - ADIII T	725GH	3/6/2019	1,830

- Email: [immunization@adph.state.al.us](mailto:immunization@adph.state.al.us)

### What About IMM Field Staff?

- Immunization Division (IMM) is almost > 97% federally funded
- IMM field staff must complete the work in the federal grant:
  - VFC compliance
  - AFIX compliance

### What About IMM Field Staff?

- ImmPRINT provider and vendor education
- VPD investigations and outbreaks, including specimen collection
- Community education

### What Should CHDs Do?

- Create an account with the distributor(s) of their choice
- Order vaccine (MMCAP)
- Pay the invoices (\$150,000)
- Administer vaccine
- Enter information into PHALCON
- Check EOPs

### Can I See An Example?

- For a 2 month old infant visit

VFC Reimbursement				
	Vaccine Cost	Vaccine Reimbursement	Administration	Total Reimbursement
DTaP	\$0	\$0	\$8	\$8
Hib	\$0	\$0	\$8	\$8
PCV	\$0	\$0	\$8	\$8
HepB	\$0	\$0	\$8	\$8
Polio	\$0	\$0	\$8	\$8
Rotavirus	\$0	\$0	\$8	\$8
<b>Total</b>	<b>\$0</b>	<b>\$0</b>	<b>\$48</b>	<b>\$48</b>
BC/BS Reimbursement				
	Vaccine Cost	Vaccine Reimbursement	Administration	Total Reimbursement
DTaP	\$20	\$19	\$45	\$64
Hib	\$28	\$22	\$22	\$44
PCV	\$169	\$175	\$22	\$197
HepB	\$17	\$24	\$22	\$46
Polio	\$29	\$28	\$22	\$50
Rotavirus	\$81	\$74	\$22	\$96
<b>Total</b>	<b>\$340</b>	<b>\$344</b>	<b>\$154</b>	<b>\$498</b>

### Where Do I Find More Information?

ADPH  
Document Library

- Library Documents
  - by Category
  - by Name
  - Archive
- Pandemic Influenza
  - 77 Element Plans
  - Status Reports
  - Templates
- County Emergency/Repair Contacts

Exit New Library Document

Category ^	Name
› Quality Improvement and Performance Management	
› Revenue Recovery	
› RSA Tower	
› Social Work Unit	
› Spanish Phrases	
› State Combined Campaign	
› <b>State Funded Vaccine</b>	
› STD Division	
› STD Field Manual	
› STD Field Manual 2010	
› TEAM Academy	
› Telehealth	

State Funded Vaccine		
Frequently Asked Questions (FAQs)	1/13/2016	Frequently asked questions regarding state funded vaccine
CHD Funding for State-funded Vaccine	1/16/2016	File sent to AHDs and AAs which show the vaccine and staff start-up funding for each CHD. The Go to Insurance Billing - State-purchased Vaccine Folder Encounter Forms above
Vaccine Encounter Forms	1/02/2016	New e-PHIX features sent to ANDs regarding the ability to select Family Prioritizing (FP) or Immunization Letter sent to AHDs, AAs, AADs, ACDs, ADMs, CDCs, CDMs, and Acting RIs to answer money of the Presentation conducted by Betty Helms on IMM Satellite Broadcast, ARA, Suggested Solutions, Notifiable Diseases, and Order State Funded
New e-PHIX Features	10/10/2016	IMM Satellite Broadcast, ARA, Suggested Solutions, Notifiable Diseases, and Order State Funded
October 4, 2016 State-purchased Vaccine Letter	10/04/2016	File sent to AAs and AADs to show by individual vaccine administered by each county to assist with
Ordering State-funded Vaccines ppt	09/16/2016	Forms sent to AHDs and ACDs to complete and submit to AmeriSource to establish another account
State-Purchased Vaccine Video	09/16/2016	Form sent to ANDs for returning state-funded vaccine from GSK
Specific Vaccines Administered by CHDs From 7/15-7/16	09/16/2016	Form sent to ANDs for returning state-funded vaccine from Merck
AmeriSource Vaccine Account and Returns	10/1/2016	Forms sent to ANDs for returning state-funded vaccine from Sanofi/Pastur
GSK Vaccine Returns	10/1/2016	For vaccine shipped by central office before 10/1/16, complete the form and send vaccine via handmail to Minnesota Multi-State Contract Alliance Pharmacy (MMCAP)
Merck Vaccine Returns	10/1/2016	
Sanofi Vaccine Account and Returns	10/1/2016	
State Purchased Expired/Spoiled Form Prior to 10/1/16	10/01/2016	
2017 MMCAP Pricing	01/04/2017	

### What About Billing and Fee Bill?

- For children, Medicaid and BC/BS billing does not change
- For adults, ADPH will soon be billing Medicaid and BC/BS back to 10/1/16
- Collect fee bill from patient's with no Medicaid and BC/BS
  - For 13 counties with no fee bill, do not collect any money from patient

### What About Expired / Wasted Vaccine?

- Before 10/1/16, return vaccine to ADPH Warehouse Operations
- After 10/1/16, return vaccine based on instructions where you purchased vaccine
- VFC vaccine returns go back to McKesson

### What Does IMM Recommend?

- Gather all insurance information for all patients and enter into PHALCON
- Check the Explanation of Payments (EOPs)
- Follow up with Revenue Cycle Management to resubmit claims
- Prebook influenza vaccine now!

### Anything Else?

- Check everyone's vaccine forecaster regardless of service
- Offer vaccines to all ages or refer to vaccine provider
- Offer walk-in vaccine when possible
- IMM will replace vaccine for VPD investigations and outbreaks

### Who Do I Contact for Billing?

Topic	Contact	Phone
Encounter Forms and 317 Replacement Vaccine	Denise Strickland	334-206-5478
PHALCON	Alan Agin	334-206-2055
Finance POs and Invoices	Jeanne Kennedy	334-206-4444
Billing	Linda Hines	334-206-5452
Revenue Cycle Management	Belinda Hensley	334-206-5741
ePHIX Access	Help Desk	334-206-5268

### Who Do I Contact for Ordering?

Topic	Contact	Phone
Amerisource	Nancy Bishop	334-206-3014
GSK Vaccine	Cindi Landers	256-394-6321
Sanofi Vaccine	Tom Brown	615-584-2299
Merck Vaccine	Adrienne Clark	901-219-5153
Pfizer Vaccine	Chris Holifield	205-577-3675

Questions??