County Health Department State-purchased Vaccine Review

Satellite Conference and Live Webcast Friday, January 27, 2017 2:00 – 3:00 p.m. Central Time

Produced by the Alabama Department of Public Health Distance Learning and Telehealth Division

Faculty

Cindy Lesinger
Director
Immunization Division
Alabama Department of Public Health

Objectives

- Describe the purpose of moving state-purchased vaccine to county health departments (CHDs)
- Review Document Library documents

How Did We Get Here?

• From 2010-2016, CHD administered vaccines have gone down 49%



- State-funded vaccine wasted vaccine \$324,671 from 2014-2016
- The way it is has always been done is not working
- Time to move the vaccine ordering to CHDs, which allows flexibility and meet demand
- · Opportunity to expand later

How Will Move Benefit CHDs?

- · Receive all reimbursement for vaccines
- From 2013-2015, IMM billed BC/BS

- Results:

\$2.4 mil collected \$1.2 mil administered \$1.2 mil net gain

- Tailor CHD's immunization program to specific current demand
- Grow a vaccine caseload based upon community needs

Is Move Financially Supported?

- Each CHD received a full year of funds to purchase vaccines based on previous year's administration
- Each public health area (PHA) received two years of funds (\$125,000) PHA to support CHD immunization program
- Each CHD must set up their own accounts and begin ordering

Why Close the Vaccine Distribution Center?

- Save State Funds on:
 - -Staff
 - Equipment
 - -Shipping
 - -Supplies
 - Maintenance
 - Wasted vaccine

What Vaccine is Left at VDC?

| Vaccine Type | Lot# | Exp. Date | Doses |
|--------------------|-----------|-----------|-------|
| Daptacel | C4/80AA | //23/201/ | 400 |
| Rotarix | A41CB55/A | 9/5/2017 | 40 |
| Fngerix-B - ADUI T | 725GH | 3/6/2019 | 1,830 |
| | | | |

Email: immunization@adph.state.al.us

What About IMM Field Staff?

- Immunization Division (IMM) is almost > 97% federally funded
- IMM field staff must complete the work in the federal grant:
 - -VFC compliance
 - -AFIX compliance

What About IMM Field Staff?

- ImmPRINT provider and vendor education
- VPD investigations and outbreaks, including specimen collection
- -Community education

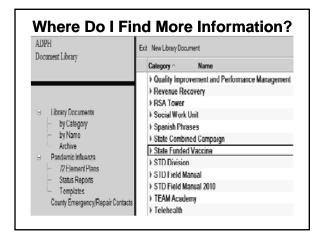
What Should CHDs Do?

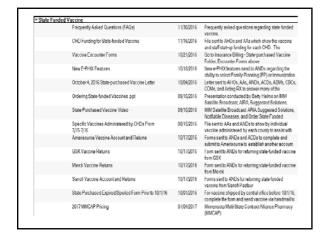
- Create an account with the distributor(s) of their choice
- Order vaccine (MMCAP)
- Pay the invoices (\$150,000)
- Administer vaccine
- Enter information into PHALCON
- Check EOPs

Can I See An Example?

• For a 2 month old infant visit

| | Vaccine Cost | Vaccine | Administration | Total |
|------------------------------------|------------------------------|---|--|---|
| | | Reimbursement | | Reimbursement |
| DTaP | 20 | 20 | 28 | 28 |
| Hib | \$0 | \$0 | \$8 | \$8 |
| PCV | \$0 | 20 | \$8 | \$8 |
| НерВ | 50 | \$0 | \$8 | \$8 |
| Pelio | \$0 | \$0 | \$8 | \$8 |
| Rotavirus | \$0 | 30 | \$8 | 38 |
| Total | SO. | S0 | S48 | \$48 |
| | rsement | | | |
| | | Vaccine | Administration | Total |
| BC/BS Rcimbu | rsement | | | |
| BC/BS Rcimbu | rsement Vaccine Cost | Vaccine Reimbursement | Administration | Total Reimbursement |
| BC/BS Reimbu | Vaccine Cost | Vaccine Reimbursement \$19 | Administration \$45 | Total Reimbursement \$64 |
| BC/BS Reimbu DTaP Hib | Vaccine Cost \$20 \$25 | Vaccine Reimbursement \$19 \$22 | Administration \$45 \$22 | Total Reimbursement \$64 \$44 |
| BC/BS Reimbu DTaP Hib PCV HepB | Vaccine Cost \$20 \$25 \$169 | Vaccine Reimbursement \$19 \$22 \$175 | Administration \$45 \$22 \$22 | Total Reimbursement \$64 \$44 \$197 |
| BC/BS Reimbu DTaP Hib PCV | Vaccine Cost | Vaccine Reimbursement \$19 \$22 \$175 \$24 | Administration \$45 \$22 \$22 \$22 | Total Reimbursement \$64 \$44 \$197 \$46 |





What About Billing and Fee Bill?

- For children, Medicaid and BC/BS billing does not change
- For adults, ADPH will soon be billing Medicaid and BC/BS back to 10/1/16
- Collect fee bill from patient's with no Medicaid and BC/BS
 - For 13 counties with no fee bill, do not collect any money from patient

What About Expired / Wasted Vaccine?

- Before 10/1/16, return vaccine to ADPH Warehouse Operations
- After 10/1/16, return vaccine based on instructions where you purchased vaccine
- VFC vaccine returns go back to McKesson

What Does IMM Recommend?

- Gather all insurance information for all patients and enter into PHALCON
- Check the Explanation of Payments (EOPs)
- Follow up with Revenue Cycle
 Management to resubmit claims
- Prebook influenza vaccine now!

Anything Else?

- Check everyone's vaccine forecaster regardless of service
- Offer vaccines to all ages or refer to vaccine provider
- Offer walk-in vaccine when possible
- IMM will replace vaccine for VPD investigations and outbreaks

Who Do I Contact for Billing?

| Topic | Contact | Phone |
|--|-------------------|--------------|
| Encounter Forms and 317 Replacement Vaccine | Denise Strickland | 334-206-5478 |
| PHALCON | Alan Agin | 334-206-2055 |
| Finance POs and Invoices | Jeanne Kennedy | 334-206-4444 |
| Billing | Linda Hines | 334-206-5452 |
| Revenue Cycle Management | Belinda Hensley | 334-206-5741 |
| ePHIX Access | Help Desk | 334-206-5268 |

Who Do I Contact for Ordering?

| Topic | Contact | Phone |
|----------------|-----------------|--------------|
| Amerisource | Nancy Bishop | 334-206-3014 |
| GSK Vaccine | Cindi Landers | 256-394-6321 |
| Sanofi Vaccine | Tom Brown | 615-584-2299 |
| Merck Vaccine | Adrienne Clark | 901-219-5153 |
| Pfizer Vaccine | Chris Holifield | 205-577-3675 |

Questions??