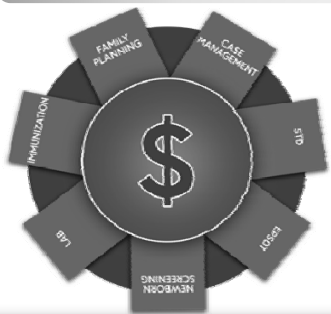


Centralized Billing Unit Refresher For Clinicians

October 11, 2018
10:00 AM – 12:00 PM



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This video presentation was created to assist with coding accuracy for services rendered to patients seen at the ADPH county health departments only. It is the responsibility of the clinician to use his or her professional discretion to document and bill for appropriate services rendered.

Disclaimer

Upon completion of this presentation, clinicians will have an understanding of documentation and coding guidelines used for billing at the Alabama Department of Public Health



Objective

- **At the conclusion of this presentation, participants should be able to:**
 - **Outline variables that can affect reimbursement**
 - **Global Fee**
 - **Medicaid requirements**

Conclusion

- **Illustrate how the documentation of a patient encounter is converted into revenue**
- **Utilize common coding/billing terms**
- **List common reasons claims are denied**

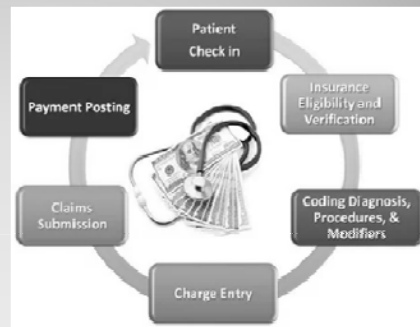
Conclusion

- **A process of transforming descriptions of medical encounters, diagnoses, procedures, diagnostic tests and supplies provided to a patient into universal code numbers, often referred to as CPT (Current Procedural Terminology)**
- **For every ailment, injury, diagnosis, and medical procedure, there is a corresponding code.**

What is Coding?

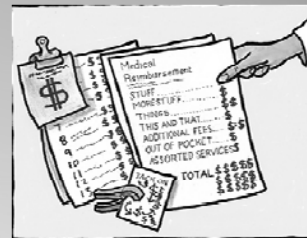


- Coding tells the insurers and auditors what the patient's problems were and what you did for the patient so that you can receive reimbursement;
- And to prepare a standardized "bill" for services provided to a patient.



Why is coding important to me?

- Services provided to the patient and documented in the medical record.
- Services must be medically necessary for the treatment of the patient's condition.



**If it was not documented – it did not happen and can not be coded or billed.
What can be billed?**

- **E/M coding is the process by which clinician patient encounters are translated into five digit CPT codes to facilitate billing.**
- **The provider selects the appropriate billing code for the visit based on services provided.**
- **Codes start with “99.”**

**Evaluation and Management
(E/M)**

- **Documentation within the health record must clearly support the procedures, services, and supplies coded.**
- **Describes:**
 - **Complexity of care provided to a patient for non-procedural visits.**
 - **The type of service (new vs. established, preventative).**

**Evaluation and Management
(E/M)**

- There are three key components to consider when selecting the appropriate E&M code:
 - History
 - Physical Exam
 - Medical Decision Making (MDM)

Determining the Correct E & M Code

- ***All three components*** must be documented for a new or initial visit .
- ***Only two of the three components*** must be documented for *established* patients (seen within the past three years).

Determining the Correct E & M Code

- **Clinicians must...**
 - **Create an accurate medical record that is compliant with coding terminology and rules.**
 - **Provide good patient care**
 - **Minimize liability issues**
 - **Develop good coding habits that will translate into efficiency and reimbursement for services.**

E&M Recap

You can not just bill for what is done...you only can bill for what is *done and documented!*

E&M Recap

- **Modifiers must be utilized to further clarify, identify, or explain more details about what transpired during the patient's encounter.**
- **Modifiers are necessary to achieve the appropriate reimbursement.**

Modifiers

- **Not all payers follow the same or standard rules and not all payers recognize all modifiers available.**
 - **FP - Service provided as part of family planning program.**
 - **25 - Significant, separately identifiable evaluation and management (E/M) service by the same clinician on the same day of the procedure or other service).**

Modifiers

- **90 - Reference (Outside) Laboratory:**
When laboratory procedures are performed by a party other than the treating or reporting physician.

Modifiers



Forms Used In Billing Review

Provider Note
Documentation for all services and additional notes rendered during the encounter

Program	Modifier	Qty	Dx. Ptr	Unit	Charge	Amount
99213	EST OFFICE OUTPATIEN	ST 76	1	1,2,3	1,000	PU 0.00
99101	HIV PRE TEST COUNSEL	ST	0	1	1,000	PU 17.99
			0			PU 0.00

eSuperbill
Summary of all services rendered, based on documentation (CPT Codes) from the Provider Note.

Insurance - Appointment - Provider Place of Service / 1 Public Health Clinic Accept Assignment

Primary Plan: MEDICAID PLAN FIRM Referral: PAN Copay: 0.00 Paid Allocate

Secondary: -Select- Referral: PAN Adm: -Reason-

Location: Houston Co Health U Start DOS: 10/03/2018 End DOS: 10/03/2018 Transaction: 10/03/2018

Claim Type: Original Original Ref #

Admission: Discharge: Dates: Add New Dates

Rendering: -Select- Billing: -Select- Referring: Billing Entity: -Select-

Diagnosis & Procedure Last Visit Template

Diagnosis: 1. ICD-10 ICD-9 2. ICD-10 ICD-9

3. ICD-10 ICD-9 4. ICD-10 ICD-9

Procedures	Start DOS	End DOS	Modifier	Dr. P# *	Units	Parent S	Plan S	Ordering Provider
				0	1	0.00	0.00	-Select-
Total:						0.00	0.00	0.00

Notes & Comments

Claim Status: 7. Never been billed Responsible Plan: F MEDICAID PLAN FIRM

Comments:

Print on HCFA (F-18)

Charge Screen

Billing component used in creating a bill file to submit to payer source

Common Problems on the Provider Note

FP Documentation:
Documentation:
Counseling
 PT+3 Yes
 Counseling done/protocol Yes
Topics Indicated
 1) Key Topic Areas: Discussed s/a of method
 2) Key Topic Areas: discussed risk of STD's
 3) Key Topic Areas: Discussed importance of calcium and Vit D intake daily
Supplies Given:
Details:
 Previous documentation/record reviewed No contraindication noted Order for medication in chart
 Medication Depo Provera
 Site: Left Delroid
 Patient Tolerated Well Yes; HIC for HHS depo Oct 5- 19
 Required Consent(s) reviewed and signed by patient

Prescription:
 MedroxyPROGESTERONE Acetate 150 MG/ML Intramuscular Suspension: 150 Milligram(s) every 12 weeks . Start 07/20/2018, Qty 1 Vial For 90 Day(s). ICD: Z30.42

Diagnoses:
 Encounter for surveillance of injectable contraceptive - Z30.42

Procedures:
 MEDROXYPROGESTERONE ACETATE (CPT:J1050), Units: 1
 INJECTION SUBQ/IM (CPT:96377), Units: 1

Patient / Guardian Education:
 Patient verbalizes understanding for ADPH Depo Provera Shots Fact Sheet Nov 16, Provided by Peggy McGraw on 07/20/2018 10:39 AM

Incorrect

E&M Visit Code – Not Selected as a Procedure Code
E/M codes MUST be selected under “Procedures” on the provider note in order to bill for the visit.

Current Medications:
Past Medications:
 Depo-Provera 400 MG/ML Intramuscular Suspension: 0.4 Milliliter(s) every 12 weeks . Qty 4 Vial For 90 Day(s) . - Past by Jones, Lisa on 04/20/2018

Vital Signs:
 Weight: 157 lbs 4 oz . Height: 5' 2" . BMI: 28.76 kg/m sq . Category: Overweight . BP: 128/80 mm/Hg - Sitting . Right Arm - Standard Cuff Size - Manual Recording . Urine Pregnancy Test Negative Taken on Apr 20, 2018 at 1:23 PM by Thursdale, Christine

IMM Screening Checklist

Lab Order:
 URINE PREGNANCY TEST (CPT-81025) (Urine)

Required Consent(s) reviewed and signed by patient

Diagnoses:
 Encounter for surveillance of injectable contraceptive - Z30.42

Procedures:
 INJECTION SUBQ/IM (CPT: 96372), Units: 1.
 EST OFFICE OUTPATIENT VISIT 16 MINUTES (CPT:99213), Units: 1.

FP Documentation:
Documentation:
Counseling
 PT+3 Yes
 Counseling done/protocol Yes
Topics Indicated
 1) Key Topic Areas: calcium with Vitamin D
 2) Key Topic Areas: Praised for abstinence
 3) Key Topic Areas: Return July 6 - July 20

Correct

E&M Visit Code – Selected as a Procedure Code
E/M codes MUST be selected under “Procedures” on the provider note in order to bill for the visit.

Lab Result:
 Specimen collected on 04/04/2018 4:05PM
 04/04/2018 01025 - URINE PREGNANCY TEST
 Urine Pregnancy Test

Diagnoses:
 Encounter for surveillance of injectable contraceptive - Z30.42
 Encounter for pregnancy test, result negative - Z32.02

Procedures:
 EST OFFICE OUTPATIENT VISIT 15 MINUTES (CPT-99213), Units: 1.
 INJECTION SUBQ/IM (CPT-96372), Units: 1.
 MEDROXYPROGESTERONE ACETATE (CPT-J1050), Units: 1.
 URINE PREGNANCY TEST (CPT-81025), Units: 1. **Incorrect**

Ordering Labs and/or Prescriptions
 All Labs **MUST** be ordered under “Lab Order” and all medications **MUST** be ordered under “Prescription”. **DO NOT** enter labs or prescriptions under “Procedures”

Lab Order:
 HEMOGLOBIN (CPT-85018) [No Specimen Selected]
 URINE PREGNANCY TEST (CPT-81025) [Urine]

Lab Order:
 CT-GC-TV (Chlamyd/Gonor/Trich) (Lab-CT-GC-TV) [Cervical Swab]

Lab Order:
 SYPHILIS SCREEN (Lab-SYPH_SCRN) [Blood]

Lab Order:
 HIV SCREEN AG-AB BIOPLEX (Lab-HIV-SCRN) [Blood] **Correct**

Prescription:
 Depo-Provera 400 MG/ML Intramuscular Suspension: 0.4 Milliliter(s) every 12 weeks , Start 06
 year

Ordering Labs and/or Prescriptions
 All Labs **MUST** be ordered under “Lab Order” and all medications **MUST** be ordered under “Prescription”. **DO NOT** enter labs or prescriptions under “Procedures”

Lab Result:
 Specimen collected on 10/05/2018 11:36AM
 10/05/2018 81025 - UHINE PREGNANCY IFSI
 Urine Pregnancy Test Positive Range Negative

Archived: Wooten, Kim 10/05/2018 11:38AM
 Reviewed: Wooten, Kim 10/05/2018 11:38AM
 Modified: Wooten, Kim 10/05/2018 11:38AM
 Added: Wooten, Kim 10/05/2018 11:38AM

Assessment and Plan:

Diagnosis:
 Encounter for pregnancy test, result positive: 732.01

Procedures:
 EST OFFICE OUTPATIENT VISIT 5 MINUTES (CPT 99211), Units: 1. ←

**Positive Pregnancy Test
 CPT Code 99211 is to be used to document
 all positive pregnancy tests**

Family Planning				Additional Family Planning Diagnoses	
Contraceptive Pills	CPT	MOD	ICD-10	Breast Conditions	
Annual	99214	FP	/30.41	Mastitis without abscess	N61.0
Def Physical / Revisit	99213	FP	730.41	Abscess of the breast and nipple	N61.1
Initial Visit	99205	FP	730.41	Unspecified lump or mass in breast	N63.0
Injectable Contraceptive	CPT	MOD	ICD-10	Galactorrhea (not assoc. w/childbirth)	
Annual	99214	FP	230.42	Nipple discharge	N64.52
Def Physical / Revisit	99213	FP	730.42	Retraction of nipple	N04.53
Initial Visit	99205	FP	230.42	Mastitis, postpartum, unspecified	U91.23
Checking of Intrauterine Contraceptive Devi	MOD	ICD-10	Mastodynia		
Annual	99214	FP	230.431		
Def Physical / Revisit	99213	FP	/30.431		
Initial Visit	99205	FP	730.431	Cervix	
Insertion of Intrauterine Device	CPT	MOD	ICD-10	Cervical Polyp	
Annual	99214	FP	230.430	AGC cytology	R87.619
Initial Visit	99205	FP	/30.430	ASC-HS cytology	R87.610
Revisit	99213	FP	230.430	ASC-H cytology	R87.611
Removal of Intrauterine Device	MOD	ICD-10	LSIL cytology		
Annual	99214	FP	730.432	High Risk HPV DNA positive	R87.810
Initial Visit	99205	FP	230.432	Cytologic evidence of malignancy	R87.614
Revisit	99213	FP	230.432	Unsatisfactory cytology	R87.615
Removal & Reinsertion	CPT	MOD	ICD-10	Lacking transformation zone	
Annual	99214	FP	230.433	Chlamydia	
Initial Visit	99205	FP	230.433	Chlamydia, unspecified	A56.00

CPT Codes with Diagnosis (Dx) Codes
 The Coding Guide should be used to reference Dx that
 correspond to the correct CPT code(s) for ADPH only

Diagnoses:

Encounter for surveillance of injectable contraceptive - Z30.42
 Encounter for pregnancy test, result negative - Z32.02

Procedures:

INJECTION SUBQ/IM (CPT-96372), Units: 1.
 EST OFFICE OUTPATIENT VISIT 15 MINUTES (CPT-99213), Units: 1.

Administration Code

Whenever an injection is administered, document the appropriate administration code shown on the ADPH Coding Guide. We will not bill this to Medicaid but will bill it to other commercial insurance carriers.

Electronically signed by Nurse 1 RN. on Tuesday, May 1, 2018 at 10:58 AM

append; add 99213 under procedure

Appended By: Graham, Danah RN on 10/3/2018 at 07:51 AM

Add FP 99213 Nurse 1

Appended By: NP CRNP on 9/25/2018 at 04:45 PM

Patient in for supply visit, but hx of ASCUS pap without f/u. In 2012 ASCUS neg, 2014 not. She did not go for colpo. 2018-pap normal, but since no HPV was done. HPV done today. importance of abn pap f/u. Patient verbalized understanding.

Appended By: NP CRNP on 5/1/2018 at 12:47 PM

Wrong Provider Signing the Note

The highest level clinician providing services should sign the provider note and create the superbill

Electronically signed by Danah Graham, RN. on Tuesday, May 1, 2018 at 10:58 AM

append; add 99213 under Nurse 1

Appended By: Graham, Danah RN on 10/3/2018 at 07:51 AM

Add FP 99213 Nurse 1

Appended By: NP CRNP on 9/25/2018 at 04:45 PM

Patient in for supply visit, but hx of ASCUS pap without f/u. In 2012-ASCUS neg, 2014-normal. She did not go for colpo. 2018-pap normal, but since no HPV was done. HPV done today. Importance of abn pap f/u. Patient verbalized understanding.

Appended By: NP CRNP on 5/1/2018 at 12:47 PM

Addendum – Wrong Person Appending the Record

Only the Clinician that created the Provider Note or eSuperbill can append it.

DO NOT:

- Delete
- Remove
- Copy and Paste documentation into a patient's record

Terminology NOT to Use When Appending

YOU CAN USE:

- Add CPT code
 - Ex: Add CPT code 99211, as 99213 was used in error
- Add Dx code
 - Ex: Add Dx code Z32.02

Terminology to Use When Appending



eSuperbill

**Summary of all services rendered,
based on documentation (CPT Codes)
from the Provider Note.**

- **Alabama Medicaid Agency (AMA)**
- **Blue Cross Blue Shield (BCBS)**
- **Different payers have different rules.**
- **Different health departments programs have different rules.**
- **Coding only applies to services provided in the Health Department.**


All Payers Are Not Alike



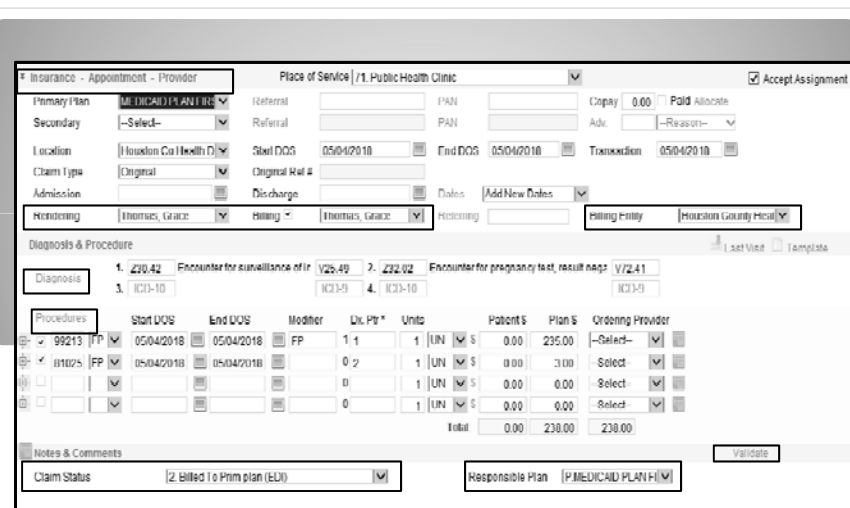
- **Certain services are included in the global fee for Medicaid.**
- **Health Department is not considered a pharmacy provider therefore we can not bill certain birth control methods to BCBS.**
- **Patients are unique and coding should reflect this.**

All Payers Are Not Alike





Medicaid Family Planning Global Fee



Key Elements of the Charge Screen

The screenshot shows a medical billing software interface with the following sections:

- Insurance - Appointment - Provider:** Shows Primary Plan as MEDICAID PLAN HRS, Secondary as --Select--, Location as Baldwin Robertsdale, and Billing Entity as Baldwin County Health Dept.
- Diagnosis & Procedure:**
 - Diagnosis:** 1. Z32.02 Encounter for pregnancy test, 2. Z30.42 Encounter for surveillance of injectable, 3. ICD-10, 4. ICD-9, 4. ICD-10, ICD-9.
 - Procedures:**

Proc	Start DOS	End DOS	Modifier	Dir	Pri	Units	Patient \$	Plan \$	Ordering Provider
89213	08/13/2018	08/13/2018	FP	1	1,2	1	0.00	205.00	--Select--
J1050	08/13/2018	08/13/2018	IUD	1	2	150	0.00	18.00	--Select--
81025	08/13/2018	08/13/2018		0	1	1	0.00	3.00	--Select--
				0		1	0.00	0.00	--Select--
Total:							0.00	226.00	226.00
- Notes & Comments:** Claim Status is s. Hold Claim, Responsible Plan is MEDICAID PLAN HRS.

Splitting of Charges
 You should ONLY split charges if the method is billed back to the family planning state level NPI (ex. Rings, depo, IUDS)

The screenshot shows a 'Split Charge' dialog box with a table of charges:

CPT	Description	Program	Billing Entity
99213	OFFICE OUTPATIENT VISIT 15 MINUTES	FP	Baldwin County Health Dept Robertsdale FP CLINIC
J1050	MEDROXYPROGESTERONE ACETATE	FP	Ala Dept of Public Health Statewide FP Baldwin RO
81025	URINE PREGNANCY TEST VISUAL COLOR CMPRGN...	FP	Baldwin County Health Dept Robertsdale FP CLINIC

Total Records: 3

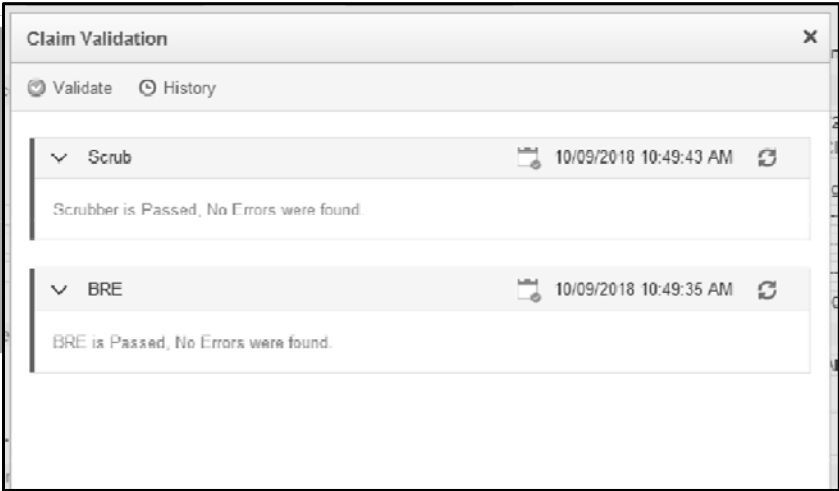
Splitting of Charges

The screenshot shows a medical billing form for a patient at 'Public Health Clinic'. The 'Diagnosis & Procedure' section is highlighted, showing two diagnosis codes: Z30.02 (Encounter for pregnancy test, r) and Z30.42 (Encounter for surveillance of injectable o). The procedure table below shows a single row for J1050 (FP) with a total charge of 10.00. A note at the bottom states: 'This charge was created from another charge that includes these services: (81025) and (99213)'. The 'Claim Status' is 'Never been billed' and the 'Responsible Plan' is 'MEDICAD PLAN R'.

Splitting of Charges

The screenshot shows a medical billing form for a patient at 'Public Health Clinic'. The 'Diagnosis & Procedure' section is highlighted, showing three diagnosis codes: Z30.42 (Encounter for surveillance of injectable o), Z30.02 (Encounter for pregnancy test, result neg), and ICD-10. The procedure table below shows three rows: 99213 (FP) for 235.00, 81025 (FP) for 3.00, and an unidentifiable procedure for 0.00. A 'Validate' button is visible in the bottom right corner of the procedure table area. The 'Claim Status' is 'Billed To Prim plan (EDI)' and the 'Responsible Plan' is 'MEDICAD PLAN R'.

Validate Button



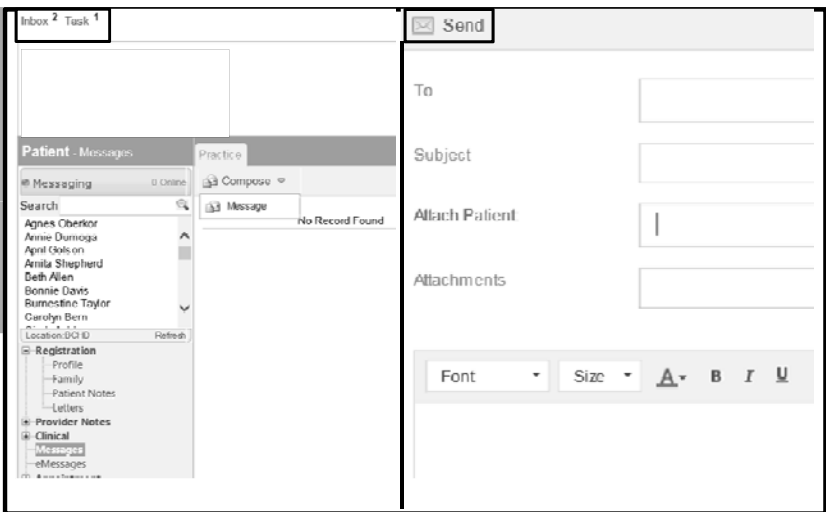
Claim Validation

Validate History

Scrub 10/09/2018 10:49:43 AM
Scrubber is Passed, No Errors were found.

BRE 10/09/2018 10:49:35 AM
BRE is Passed, No Errors were found.

Validate Button
Two green bars as shown above, indicated charge is ready to be billed, based on info on charge screen



Inbox 2 Task 1

Send

Patient - Messages

Measuringing 0 Online Compose Message No Record Found

Search

- Agnes Oberdor
- Annie Dumroga
- April Goleon
- Anita Shepherd
- Beth Allen
- Bonnie Davis
- Burnestine Taylor
- Carolyn Bern
- Location:DC ID

Registration

- Profile
- Family
- Patient Notes
- Letters

Provider Notes

Clinical

- Messages
- eMessages

To

Subject

Attach Patient

Attachments

Font Size A B I U

Messaging Module used to send messages, charts, etc. to other user within the application.

CAN	CAN'T
<ul style="list-style-type: none"> • Document for all services rendered with the understanding of what services can be billed <ul style="list-style-type: none"> • Ex.: Medicaid Global Fee. Document hemoglobin and capillary but these services will not be on the charge screen but will appear on the eSuperbill • Utilize training materials for coding, provided by CBU Only • Proof eSuperbill for accuracy of services provided, before signing • Append eSuperbill to reflect any changes made 	<ul style="list-style-type: none"> • Do not use "Delete" or "Remove" in any documentation, even if appending to make changes. The Provider Note must be appended to reflect the change. • Do not add services to the eSuperbill without having supporting documentation in the provider note • Clinicians were adding CPT codes to the eSuperbill that were not reflected in the Provider Note.

Recap for Clinicians

<ul style="list-style-type: none"> • Patient Encounter: Doing the Work • Documentation: Accurately recording the work • Coding: Converting the work into numeric code(s) • Billing: Charging for the work • Payment: Receiving reimbursement for the Work <p data-bbox="412 1688 976 1745" style="text-align: center;">Recap for Clinicians</p>
--

- **Clear and accurate documentation**
 - **Improve patient care, safety, and team communication**
 - **Support your billing and decrease risk if you are audited**
 - **Maximize return on your hard work**

Recap for Clinicians

- **Correcting Provider Documentation**
 - **Documentation must match the billed services – every billed service and its corresponding diagnosis code must be clearly documented in the medical record**
 - **Services must be medically necessary for the treatment of the patient's condition**
 - **If it wasn't documented – it did not happen and can not be coded or billed**

Recap for Clinicians

- **Highest level provider MUST sign the provider note and the eSuperbill**
- **Be sure that we are using the ALFP1 for Emergency Contractive not S4993**
- **Refer to the policy for correcting documentation for retired/separated employees**
- **Incomplete exams are not to be billed to a payer.**

Quick Tips



Questions