Health Care Reform: Overview of the New Legislation

Satellite Conference and Live Webcast Tuesday, December 14, 2010 12:00 – 1:30 p.m. Central Time

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Faculty

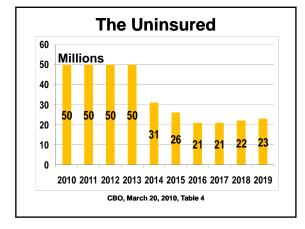
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Overview of PPACA

- Individual mandate
- Government plans
- Exchanges
- Employer plans
- PPACA Funding
- Medicare
- Taxes and fees

Overview of PPACA

- 2010 2011 changes
- * Most provisions take effect in 2014



Individual Mandate

- Requires most U.S. citizens and legal residents to have health insurance
 - -Penalty for going without coverage
 - -Subsidies for lower income people
 - -Requires "qualifying" coverage

Why a Mandate?

- · Want everyone to have coverage
- Eliminate pre-existing condition provisions
- Adverse selection
 - People know more about there likely use of health services than does an insurer

Why a Mandate?

 Those most likely to use services are most likely to be the ones to obtain coverage

Elimination of Pre-existing Conditions for Children

- Effective for new polices after September 23, 2010
- Large number of private insurers stopped writing policies for new enrollees in child-only policies
- Fear of adverse selection

Penalties

- Tax penalty of \$695/year to a maximum of 3 times that amount per family, or 2.5% of household income whichever is greater
- Phased-in
 - -2014
 - \$95/year or 1.0% of income

Penalties

- -2015
 - \$325/year or 2.0% of income
- -2016
 - \$695/year or 2.5% of income
- Adjusted for cost of living after 2016

Subsidies

- Refundable, advanceable premium credits to individuals and families with incomes between 133-400% of Federal Poverty Line
 - -Pegged to the second lowest cost "silver plan" in the area
 - -< 133% FPL
 - 2.0% of income

Subsidies

- -133-150% FPL
 - 3.0-4.0% of income
- -150-300% FPL
 - 4.0-9.5% of income
- -300-400% FPL
 - 9.5% of income
- Adjusted over time to reflect premium vs. income growth

Federal Poverty Line - 2010

	100%	133%	150%	300%	400%
1 Person	\$10,843	14,421	\$16,265	\$32,529	\$43,372
2 People	\$14,570	\$19,378	\$21,855	\$43,710	\$58,280
3 People	\$18,310	\$24,352	\$27,465	\$54,930	\$73,240
4 People	\$22,050	\$29,327	\$33,075	\$66,150	\$88,200

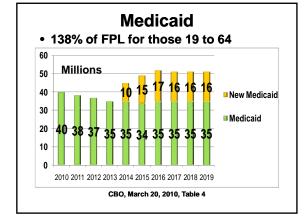
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Medicaid and CHIP

- Currently Medicaid covers
 - -Pregnant Women and Children aged 0 5
 - At 133% FPL in Alabama
 - -Children aged 6 18
 - At 100% FPL in Alabama

Medicaid and CHIP

- CHIP covers:
 - -Children aged 0 18
 - At 300% FPL in Alabama
- In addition, under PPACA Medicaid will cover:
 - -ALL people aged 19-64 at 133% (actually 138%) of FPL are eligible



Exchanges

- Create state-based individual and small business Exchanges
 - -Individuals and small firms with ≤100 workers can buy
 - -States may allow larger firms to participate
 - -States may create multi-state exchanges

Exchanges

-States may combine individual and small

Exchange - Benefit Tiers

- Create 4 levels of benefits, all of which must cover "essential health benefits" with an out-of-pocket spending limit equal to current HSAs
 - -Coverage in the exchanges must adhere to state insurance mandates as well
- Each tier pays for a differing percent of covered benefit costs

Exchange - Benefit Tiers

- -Bronze 60%
- -Silver 70%
- -Gold 80%
- -Platinum 90%
- Catastrophic plan for those aged ≤30
 - -Individual market only

Exchanges - Underwriting

- Require guaranteed issue and renewal
- Underwriting allowed for:
 - -Age (3 to 1)
 - -Geographic area
 - -Family composition
 - -Tobacco use (1.5 to 1)

Exchanges - Underwriting

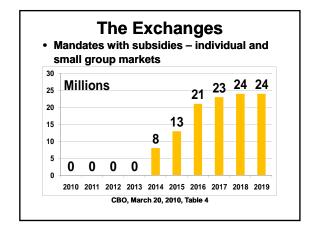
 Require risk adjustment in individual and small group markets and in the exchange

Exchanges - Requirements

- Maintain call center
- Establish procedures for enrolling individuals and businesses and determining eligibility for tax credits
- Develop single form for applying for state health subsidy programs
- Permitted to contract with Medicaid to determine eligibility

Exchanges - Requirements

 Federal financial reporting and oversight



PPACA and Employers

- Large employers
 - -Generally modest effects in the short-run
 - Long-run issues of grandfathered plans and Cadillac tax
- Small employers (<50 employees)
 - -No penalties for not participating

PPACA and Employers

- -Subsidies are very short term
- May shift to exchange plans or drop coverage entirely

PPACA and Large Employers

- Employers with >50 workers required to offer coverage, or
 - -Pay fee of \$2,000 per full time employee
- Those offering insurance but who have 1 or more full time employee who get a premium tax credit

PPACA and Large Employers

- -Pay lesser of \$3,000 fee per "credited" employee or \$2,000 per
- This "pay or play" mandate will have almost no effect on the decision of large employers to offer coverage

PPACA and Large Employers

- Those offering coverage must provide "free choice voucher" to employees with incomes <400% FPL whose out-of-pocket premium contribution is between 8% and 9.8% of their <u>family</u> income and who choose to enroll in the Exchange
 - Voucher equal to the employer cost of health insurance

PPACA and Large Employers

- Those with ≤50 workers are exempt from penalties
- Likely to have a very small impact

Large Employers

- Excise tax of 40% on value of ESHI plans which exceed \$10,200/\$27,500
 - -"Cadillac Plans"
 - Includes payments from FSAs and contributions to HSAs
 - Indexed for inflation beginning in 2020

Large Employers

- Modest impact due to indexing in short run
- Larger effect in long run because premiums increase more than inflation

Large Employers

- Eliminate tax deduction for employers who receive Medicare Part D retiree drug subsidy payments
 - Substantial shift by the largest employers away from Rx coverage in their retiree plans

Large Employers

- Grandfathering
 - -Grandfathered plans are exempt from coverage requirements established by the Exchanges
- * BUT an offered plan is no longer grandfathered if:
 - Enter into new policy with an insurer

Large Employers

- -Change the insurance issuer
- -Increase cost-sharing too much
- Increase employee share of premium too much
- * Proposed interim rules

Large Employers

- Static large employer plans
- Rising premiums due to aging workforce and a reluctance to increase cost sharing
- Eventual shift to Exchange plans
 - -Or equivalent

Small Employers

- No insurance mandate for those with ≤50 employees
- Employers with ≤25 employees & annual wages of <\$50,000 are eligible for tax credits

Small Employers

- 2011-2013
 - -Tax credit up to 35% of employer's contribution toward premium if employer contributes at least 50% of premium or of benchmark premium
 - Phases out with rise in employment or wages

Small Employers

- 2014+
 - Tax credit of up to 50% of the employer's contribution toward purchase of coverage through state Exchange
 - Available for two years

Small Employers

- Only short lived premium subsidies
- Grandfathered premiums likely to be lower than those offered by the Exchanges
 - Due to the underwriting provisions in the Exchanges

Small Employers

- As grandfathering declines:
 - -Incentives to drop coverage
 - And raise wages
- Coverage may shift dramatically to the Exchanges
 - -Depends on:
 - Premiums charged by the Exchanges

Coverage Requirements

- Provide dependent coverage for children up to age 26 in all individual and group policies (2010)
- Prohibit pre-existing condition clauses
 - -For children in 2010
- · Limit waiting periods to 90 days
- · Prohibit lifetime maximum limits

Coverage Requirements

- Prohibit annual limits on dollar value of coverage
- New policies must comply with the four benefit tiers of coverage

Coverage Requirements

- Temporary high risk pools (2010-2014)
 - -28 states + DC set up state plans
 - -22 states defaulted to the federal plan

Coverage Requirements

- Impose guaranteed issue, renewal and underwriting provisions on individual and small group markets as in the Exchanges
- Limit deductibles in small group market to \$2,000/\$4,000
- Allow states to merge the individual and small group markets

Coverage Requirements

- Ratio of claims to premiums
 - -= 80% in individual and small group markets
 - -= 85% in large group market
 - Rebates to consumers if below these thresholds

10 Year PPACA Financials (in Billions)

Spending	-	Revenue		
Exchanges	\$464	Medicare		
		-Medicare Advantage	- \$136	
		-Reduce fee updates	- \$196	
		- Other	- \$123	
Medicaid/CHIP	\$434	Penalty Payments	\$ 69	
Small Emp Credit	\$ 40	Cadillac Coverage Tax	\$ 32	
		Fees on Manuf. & Ins	\$107	
		Part A tax	\$210	
		Other Revenue	\$208	
TOTAL	\$871	TOTAL	\$1,081	
CBO, March 20, 2010 - Table	2	Reduction in deficit	- \$143	

Medicare

- Medicare Advantage
 - Reduce payments by \$136 billion by 2019
 - We estimate that a 10% reduction in payments will reduce enrollment by nearly 10%
- Physician payments
 - -Reduced by \$196 billion by 2019

Medicare

- -Continuation of the "sustainable growth" formula
- Hospital "DSH" payments
 - Reduced by something approaching 75%

Taxes and Fees - Industries

- Impose new annual fee on pharmaceutical manufacturers
 - -\$2.8 billion in 2012-2013
 - -\$3.0 billion in 2014-2016
 - -\$4.0 billion in 2017
 - -\$4.1 billion in 2018
 - -\$2.8 billion in 2019 +

Taxes and Fees - Industries

- Impose new annual fee on health insurance sector
 - -\$8 billion in 2014
 - -\$11.3 billion in 2015-2016
 - -\$13.9 billion in 2017
 - -\$14.3 billion in 2018
 - -Prior year fee + %↑ in premiums in 2019 +

Taxes and Fees - Industries

- Impose new annual fee on health insurance sector
 - -For non-profit insurers only 50% of premiums are considered
- Impose new tax of 2.3% on sale of any durable medical equipment (2013)

Taxes and Fees - Individuals

- Tax penalty for not acquiring coverage
- Exclude over the counter medications from HSAs or FSAs (2011)
- Increase tax on non-medical withdrawals from HSAs to 20%

Taxes and Fees - Individuals

- Limit contribution to FSA to \$2,500/year adjustment for inflation (2013)
- Increase threshold for unreimbursed medical expenses to 10% of AGI (2013)

Taxes and Fees - Individuals

- For those earning more than \$200K/\$250K (2013)
 - Increase Medicare Part A tax rate on wages by 0.9%
 - -Impose Medicare Part A tax of 3.8% on unearned income
 - -Thresholds not adjusted for inflation

Taxes and Fees - Employers

- Fees on large employers who do not provide coverage
- Eliminate tax deduction for employers who receive Medicare Part D retiree drug subsidy payments

Taxes and Fees - Employers

- Excise tax of 40% on value of ESHI plans which exceed \$10,200/\$27,500
 - Includes payments from FSAs and contributions to HSAs
 - -Indexed for inflation beginning in 2020

Provider Issues

- Expanded coverage implies increased demand for services
- "Essential services" as defined by the Exchanges will affect coverage and demand for less traditional providers and services
- Payment levels are key
 - Medicare "sustainable growth" model still in place

Provider Issues

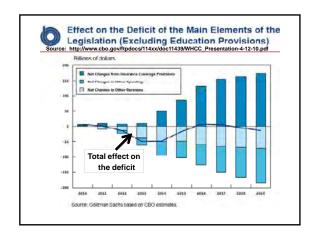
 Definition of "medical services" under the ratio of claims to premiums

Provider Issues

- Lesser issues
 - Accountable Care Organizations
 - Touted as a key cost containment element
 - Recent concern that ACOs are leading to provider consolidation
 - Pilot program in service bundling under Medicare

Provider Issues

- Independent Payment Advisory Board
- -Comparative Effectiveness Research



What Happened as of September 23, 2010?

- Beginning with new plan year, insurers must allow parents to keep adult children on their health plan until age 26
- Insurers must cover children up to age 19 with a pre-existing medical condition

What Happened as of September 23, 2010?

- Grandfathered individual plans can refuse
- Lifetime maximum limits are eliminated
 - Annual limits at least \$750,000 for employer and new individual plans

More Modest Immediate Changes

- No co-pays or deductibles for preventive services
 - Grandfathered plans not affected
- Insurers can't cancel policy if subscriber becomes sick
 - -Called "rescission"

More Modest Immediate Changes

- Consumers get choice of primary care, ob-gyn, and pediatrician from the insurer's panel
- Insurers cannot require higher copays or deductibles for emergency care in an ED that is not in network
- \$250 payment to Medicare beneficiaries in donut hole