

Crisis and Emergency Risk Communication

Satellite Conference
Part 2 of 6
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Messages and Audiences

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Module Summary

- How people evaluate messages in a crisis
- Identifying audiences in a crisis and their specific concerns
- Ways to build trust through your messages
- Tips for crafting your initial messages

Messages

The public will judge your message by its content, messenger, and method of delivery.

Audiences

Name possible distinct audiences

- Based on their demographics
- Based on their relationship to the incident
- Based on their psychographics

Match Audiences and Concerns

Audiences

- Victims and their families
- Politicians
- First responders
- Trade and industry
- Community far outside disaster
- Media

Concerns

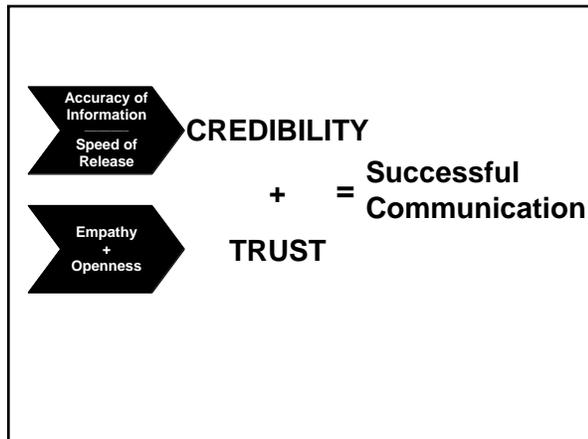
- Opportunity to express concern
- Personal safety
- Resources for response
- Loss of revenue/liability
- Speed of information flow
- Anticipatory guidance
- Family's safety

Judging the Message

- Speed counts – marker for preparedness
- Facts – consistency is vital
- Trusted source – can't fake these

Key Elements To Build Trust

- Expressed empathy
- Competence
- Honesty
- Commitment
- Accountability



Initial Message

Must

- Be short
- Be relevant
- Give positive action steps
- Be repeated

Initial Message

Must Not

- Use jargon
- Be judgmental
- Make promises that can't be kept
- Include humor

Dealing With Rumors

- Rebut it without really repeating it.
- Limit rebuttal to places where the rumor exists.

Sources of Social Pressure

- What will I gain?
- What will it cost me?
- What do those important to me want me to do?
- Can I actually carry it out?

Building Consensus for Action

- Increase expected gains
- Decrease expected costs
- Increase social pressure
- Improve ease of action
- Decrease value of competitive alternatives

Messages and Audiences: Summary

- Understand audience concerns when forming messages
- No substitute for speed, accuracy, and credibility
- Crisis communication demands expressions of empathy
- Plan to get audience feedback fast



Crisis Communication Plan

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Module Summary

- In-depth discussion of the phases of a crisis
- Gaining acceptance for the role of communication
- Elements of your plan
- Nine steps of crisis response
- Surviving the first 48 hours
- Exercise: Consequences of an incomplete plan

Precrisis Phase

- Be prepared – Needs assessment checklist
- Foster alliances
- Develop consensus recommendations
- Test messages

All the planning, most of the work

Getting a Seat at the Decisionmaking Table

- Have a solid communication plan (linear thinkers want to see it on paper)
- Have that signed endorsement from the director at the front of your plan
- Enlist third-party validators to make your case

Seat at the Table

In the precrisis phase (don't wait for an event to make your case):

- Explain the benefits and risks of not including communicators
- Show your expertise by training leadership
- Ensure partners and stakeholders have an expectation of your involvement

Seat at the Table

- While developing your communication plan, meet with other parts of your emergency response team in the organization and appeal for their help.
- Get agreements on paper.

When Training Leadership About Communication

- Teach the organizational focus
- Teach the mistakes and successes of past events
- Teach emergency risk principles

Developing Your Plan

- Start with a needs assessment
- Human resources
- Technological support
- Training
- Space
- Supplies
- Travel
- Funding mechanisms

Your Plan Should Be

- The “go to” place for the “must have” information during a crisis
- The bones of your work—not a step-by-step “how to”
- Dynamic

Elements of a Complete Crisis Communication Plan

- Signed endorsement from director
- Designated staff responsibilities
- Information verification and clearance/release procedures
- Agreements on information release authorities
- Media contact list
- Procedures to coordinate with public health organization response teams
- Designated spokespersons
- Emergency response team after-hours contact numbers
- Emergency response information partner contact numbers
- Partner agreements (like joining the local EOC's JIC)
- Procedures/plans on how to get resources you'll need
- Pre-identified vehicles of information dissemination

Signed Endorsement From Director

- A must—signed and dated
- Provides accountability
- Integrates plan into overall EOC plans

Communication Staff Responsibilities

- Command and control – need a leader with clout
- Media response
- Public information
- Partner/stakeholder relations
- Content/message development

Designate Staff Responsibilities

Command and control

- Directs release of public information
- Coordinates with partners
- Advises the director
- Knows incident-specific policy, science, and situation

Designate Staff Responsibilities

Direct media response

- Triage response
- Support spokesperson
- Produces and distributes materials
- Media monitoring
- JIC member

Designate Staff Responsibilities

Direct public information

- Manages public information delivery
- Manages Web site and links to others

Designate Staff Responsibilities

Direct partner/stakeholder information

- Manages prearranged information agreements
- Solicits feedback and monitors systems
- Organizes official meetings
- Maintains response contact list

Designate Staff Responsibilities

Content and material development

- Translates EOC situation reports into public/media materials
- Works with experts to create situation-specific materials
- Tests messages and materials for cultural appropriateness

Information Verification and Clearance/Release Procedures (In-house)

- Who MUST review for final approval (include higher authority)
- Need to know vs. want to know
- Three people—director, communication officer, subject matter expert
- Clear simultaneously and in person
- Get agreement from key staff before the crisis
- Coordination and courtesy copies should not slow down clearance
- Preventing the clearance headache: *No release is worse than an incomplete release*

Agreements on Information Release Authorities

- Who “owns” the information—scope of responsibility
- Get agreements on paper
- Remain flexible and work collaboratively
- Reality check: Preagreements may be thrown out the window, but they are a place to start

Media Contact List

- Critically important
- Nonduty contacts too
- No scraps of paper, please
- E-mails, fax numbers, and backdoor entries
- Fail rate, if not tested, can be astronomical

Designate Spokespersons

- Name them in an annex of the plan and designate backups
- Ensure that your organization agrees and plans for their absence from other duties
- Teach them emergency risk principles
- Practice media and public meetings

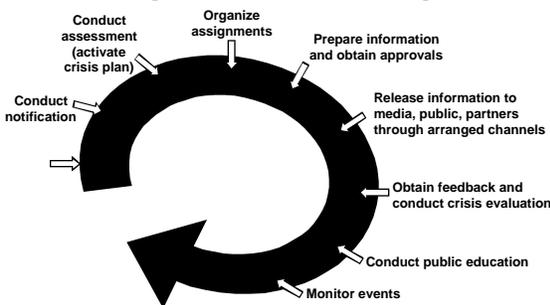
Partner Agreements (Like Joining the Local EOC's JIC)

- Who will be involved in what emergencies?
- What will your organization give back to partners?
- How many people from your organization will be committed to partner support?

Plan What You'll Need and How To Get More

- Include procedures to secure emergency resources
- Explore and set up contracts
- JICs may provide much of the support
- Work with savvy parts of organization for resources NOW
- Use results from needs assessment for justification

Nine Steps of Crisis Response



Verify Situation

- Get the facts.
- Judge validity based on source of information.
- Clarify plausibility through subject matter expert.
- Attempt to discern the magnitude of the event.

Notification and Coordination

- Notification is the official chain of command
- Coordination is with response peers and partners
- Procedures will vary at State, local, Federal levels and by event

Conduct Crisis Assessment and Activate Communication Plan

- Assess impact on communication operations and staffing
- Determine your organization's role in the event
- Activate media and Internet monitoring
- Identify affected populations and their initial communication needs

Organize Assignments (Constantly Reassess These Steps)

- Who's in charge of overall EOC response?
- Make assignments for communication teams.
- Assess resource needs and hours of operations.
- Ask ongoing organizational issues questions.
- Initiate partner involvement.

Prepare Information and Obtain Approvals

- Develop message.
- Identify audiences.
- What do media want to know?
- Show empathy.
- What is the organization's response?
- Identify action steps for public.
- Execute the approval process from the plan.

Public Information Release

Select the appropriate channels of communication and apply them:

- S**imply
- T**imely
- A**ccurately
- R**epeatedly
- C**redibly
- C**onsistently

Public Information Release

- Continue to monitor for feedback
- Execute planned steps with stakeholders
- Reassess these elements throughout the event

Obtain Feedback and Conduct Crisis Evaluation

- Conduct response evaluation
- Analyze feedback from customers
- Analyze media coverage
- Conduct a hot wash
- Develop a SWOT
- Share with leadership
- Revise crisis plans

Conduct Public Education (Post-event)

- Highlight related public health issues
- Consider audiences not directly involved in the crisis
- Institutionalize crisis materials

Monitor Events (Ongoing Throughout the Crisis)

- Conduct media and Internet monitoring
- Exchange information with response partners
- Monitor public opinions

Surviving the First 48 Hours

48

- Requires quick assessment
- Collection of facts
- Actions to secure resources
- Media and public response
- Rehearsal
- Alert key partners, as appropriate

Sounds like a plan . . .

What the Public Will Ask First

- Are my family and I safe?
- What have you found that may affect me?
- What can I do to protect myself and my family?
- Who caused this?
- Can you fix it?

What the Media Will Ask First

- What happened?
- Who is in charge?
- Has this been contained?
- Are victims being helped?
- What can we expect?
- What should we do?
- Why did this happen?
- Did you have forewarning?

Assessing the Response

- Doing enough? Doing too much?
- Are we, should we be, involved?
- Is the department that should respond, able to respond?
- Who is managing the technical/scientific side?
- Risk matrix analysis helps with this assessment.

Assessment Helps Answer

- Hours of operations for public/media information
- Days of operation
- Staff expected to travel
- Release jurisdiction shared

First 48 Hours - Tools

- Critical first steps checklist
- Message template for news release
- Press availability at site template
- Public call tracking sheet
- Media call triage sheet
- Risk assessment for communication

How Would You Triage Media Response?

Incident Media Call Triage Sheet	
Date/Time: ____/____/____ Time: ____:____ AM/PM	
Media outlet: _____	
<input type="checkbox"/> National <input type="checkbox"/> TV <input type="checkbox"/> Radio/Print <input type="checkbox"/> Radio <input type="checkbox"/> Magazine <input type="checkbox"/> Other <input type="checkbox"/> Local <input type="checkbox"/> International	
Caller's name (print first and last): _____ Caller's email address (if available): _____ Fax: _____ Email: _____	
Request:	Topic:
<input type="checkbox"/> SME's presence <input type="checkbox"/> Interview for news report? <input type="checkbox"/> Background walk-through <input type="checkbox"/> Photo <input type="checkbox"/> Other <input type="checkbox"/> Release call to press officer	<input type="checkbox"/> Meeting <input type="checkbox"/> Research/Investigation <input type="checkbox"/> Briefing/Interview <input type="checkbox"/> Site visit <input type="checkbox"/> Site visit 2
Action needed:	Comments:
<input type="checkbox"/> Release call requested from press officer <input type="checkbox"/> Release call requested from SME <input type="checkbox"/> Assigned to appropriate party: <input type="checkbox"/> Level A <input type="checkbox"/> Level B <input type="checkbox"/> Level C	
Next steps needed - call closed by:	
<input type="checkbox"/> SME approved questions <input type="checkbox"/> SME referred to colleague <input type="checkbox"/> SME referred to CEO <input type="checkbox"/> SME referred to outside CDC <input type="checkbox"/> SME other	
Taken By: _____	Submit to media report
Time: _____	Topic: _____
Date: _____	Topic: _____

Crisis Communication Plan: Summary

- Short, dynamic plan
- Director must endorse
- Plan will help get you a "seat at the table"
- Train the plan
- Plan for all phases of a crisis
- Share successes and best practices

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Satellite Conference Series
 November 26, 2002
 December 3, 2002
 December 10, 2002
 December 17, 2002

1:00-3:00 p.m., Central Time